WORK-ORDER PLATFORM / ILLUSTRATIVE SELECTION

The ranking is only the start.

A supplier comparison for Mesa Works, a fictional modular-furniture manufacturer.

Advance two. Resolve the third.

In this fixture, Beacon leads the complete assessments at 74/100, just ahead of Aster at 73. That one-point difference is too small to substitute for a focused pilot.

Cinder has a 73–88 range and an unresolved export gate. Do not treat missing evidence as a zero or a pass.



Baseline weights: fit 30%, implementation 20%, integration 20%, support 15%, commercial 15%. Entirely authored scores and cost examples; no real supplier findings. Open selection studio ↗

01 / SAME QUESTIONS, SAME SCALE

Make the trade-offs visible.

CRITERION / WEIGHT	ASTER SUPPLY	BEACON SYSTEMS	CINDER WORKS
Workflow fit / 30%	4 / 5	3 / 5	5 / 5
Implementation / 20%	3 / 5	5 / 5	3 / 5
Integration / 20%	4 / 5	3 / 5	4 / 5
Service support / 15%	4 / 5	4 / 5	Not assessed
Commercial fit / 15%	3 / 5	4 / 5	5 / 5
Authored 3-year cost	£96,000	£78,000	£66,000
Gate state	Clear in fixture	Clear in fixture	Export unresolved

What the scale means

1 weak / 2 limited / 3 adequate / 4 strong / 5 very strong. Illustrative ordinal rubric, not calibrated precision.

What the cost means

Illustrative comparable totals, not quotations. Confirm scope, tax, implementation, support and exit costs before use.

02 / CONFIDENCE HAS BOUNDARIES

A blank cell must stay visible.

85%

Cinder’s weighted coverage

Support carries 15% of the baseline weight and is unassessed. Known weighted points give 73/100; assuming the missing cell could score up to five gives an upper bound of 88.

2

Independent qualification gates

Permission model documented. Usable record export demonstrated. A strong weighted score cannot override a failed or unresolved gate.

1pt

Complete-assessment gap

Beacon 74; Aster 73. Change the emphasis and the order may change. Use the interactive presets to see what is driving the result.

Calculation contract

Normalise entered weights by their sum. Lower bound = 20 × sum(weight × known score) / total weight. Upper bound adds five × missing weight before division. Coverage = assessed weight / total weight. All-zero weights produce no ranking.

The range bounds uncertainty within the chosen rubric; it is not a statistical confidence interval. Changing weights changes priorities, not evidence.

03 / A DEFENSIBLE NEXT STEP

Pilot the difference that matters.

01

Agree priorities

Confirm the five criteria and weights before assessing new supplier material.

02

Run a common pilot

Use the same work-order, exception and export tasks for Aster and Beacon.

03

Resolve the gate

Request Cinder's export demonstration and complete the support assessment.

04

Record the decision

Name the preferred option, rationale, remaining conditions and authorised decision owner.

Decision status: not awarded

The studio can prepare a local rationale. It does not select a real supplier, send communications, approve procurement or create a contract.